

HIGH SCIENCE. HIGH IMPACT.



FIRST FLIGHT
VENTURE CENTER

First Flight Venture Center Flight Plan for Partnering

*An ecosystem propelling early-stage science and technology innovators, through the delivery of comprehensive resources and to **Empower entrepreneurs to transform good ideas into great successes.***





FIRST FLIGHT

VENTURE CENTER

- *High Science High Impact*
Early-Stage Science Driven
Companies Out to Change the
World
- Longest standing, Nonprofit
science-focused business incubator
in Research Triangle Park, NC.
- 32 Labs, 32 Offices
- 30-40 resident companies at any
given time
- 3,000+ North Carolina Jobs
currently & thousands of Jobs
created Worldwide thru Alumni
- Programing supporting over 800+
early stage innovators across North
Carolina and globally.



32-Year Track Record of Results

\$12B+ ↑

Market Cap for
First Flight Grads

400+ ↑

Companies in
31 Years

\$28.5M

Grants by 2022
Companies While at First
Flight

\$318M

Investment Raised by 2022
Companies While at First Flight

A few **First Flight** partners:



U.S. Small Business
Administration



North Carolina
Center for Optimizing
Military Performance



NATIONAL
SECURITY
INNOVATION
NETWORK



AFWERX

30 notable FFVC companies



Asymchem



Athenix
Acquired by Bayer



Baebies, Inc.



bioMASON, Inc.



Technologies Inc
acquired by Verisk



Cell Microsystems



Windlift



Diabetic Health
Diabetic Health
(Clinic Sensors)



Exam Design



Ganymede

HepatoTech
(acquired by
ThermoFisher)



Jericho



KoolBridge Solar



Kryosphere



Morgan Creek
Capital



NALA Membranes



NeoButler
(Mirador)



NIRvana Sciences,
Inc.



Orologic



Avazyme
acquired by L'Oréal



Osscube
Born Digital . Born Agile

Ouishare
(FullSeven
Technologies)



Overture



Precision
BioSciences



Saffron
Technology, Inc.



Sage Works
(Abrigo)



SciQuest
(JAGGAER)



SonoVol,
now part of Revvity



Tethis, Inc



TrioLabs, Inc



United Therapeutics
Corp.

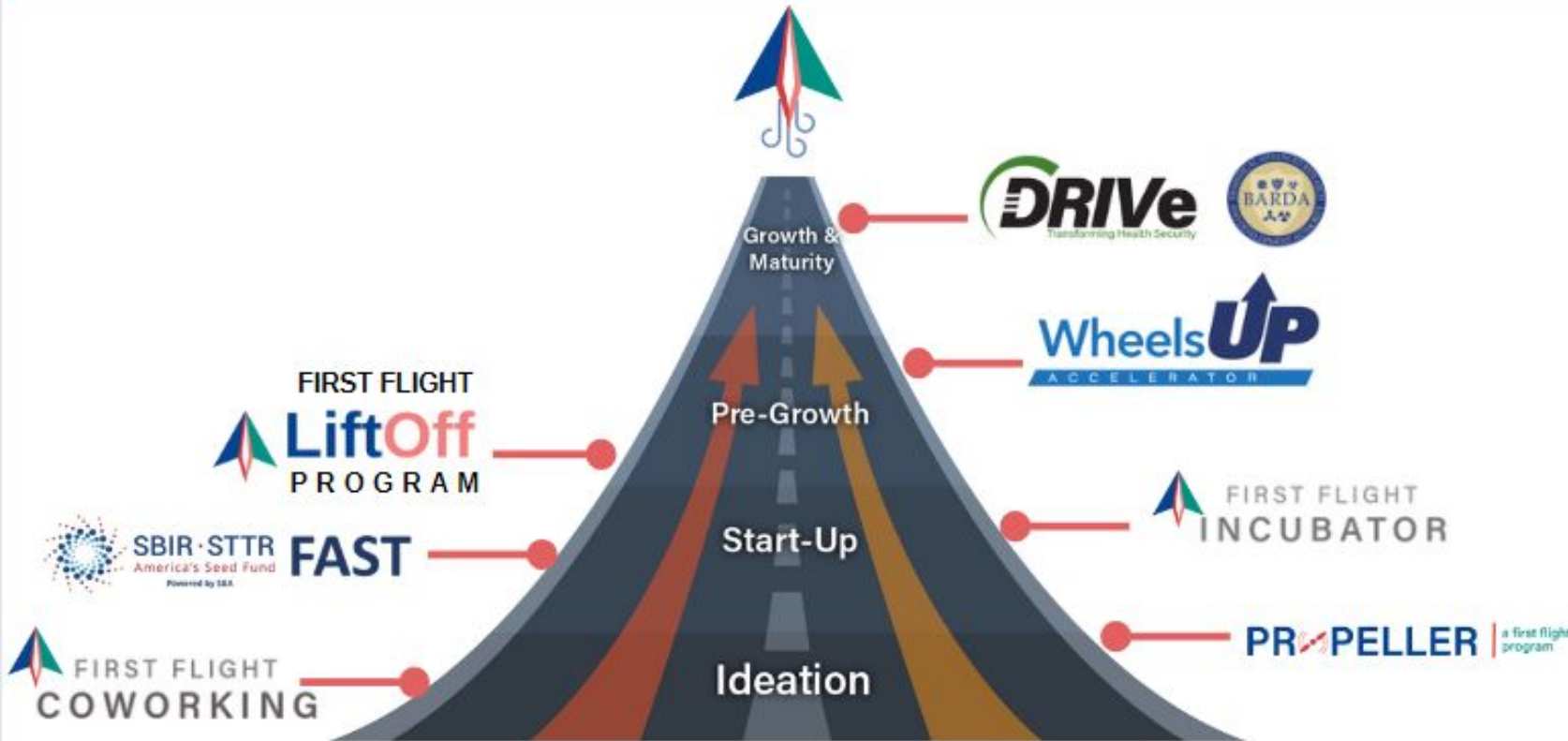


DMC Bio



Runway to
SUCCESS

Programs designed to meet entrepreneurs at various stages in their company's life cycle.



Test Flight
1st Tuesday 8:30-9:30 AM

Itineraries
3rd Tuesday 12-1 PM

Captain's Circle
4th Thursday 11:30-1:00 PM

PROGRAMS BELOW OFFERED AT ALL STAGES



(Peer group meetings)



(Mentoring program)



Thirsty Thursdays
(Startup Community Building)

An Ecosystem to stand with Founders at Every Stage

Our programs meet the entrepreneur where they are from “I have an idea” to “I have traction and am ready to lift off and scale.”



test FLIGHT

--- PITCH PRACTICE ---

Test Flight is pitch practice for companies in the First Flight Venture Center ecosystem. We will be inviting an audience to observe pitches from up to two companies. The audience will include our Navigators, angel investors, non-dilutive funding groups, customers, and other relevant reviewers to ensure the companies get meaningful, impactful feedback so your pitches continue to get better!



ITINERARIES

What's your business' plan for success?

Itineraries offers a chance for members of the First Flight community and broader innovation ecosystem to learn about the work of early-stage science-focused companies, network, and have some fun at the same time!



FIRST FLIGHT

CAPTAIN'S CIRCLE

(Peer group meetings)

Brings together small groups of non-competing entrepreneurs for monthly private discussions with peers, led by a professional facilitator. Structured topics designed to solve problems and share best practices include finance, investments, employee relations, legal considerations, operations, scalability, marketing, and sales.

NAVIGATORS

ADVISORS AND BUSINESS MENTORING

First Flight Navigators are seasoned executives, entrepreneurs, and scientists with rich business experience. They have worked hard, achieved success, and now want to give back to the entrepreneurial community.

Signature First Flight Programs

Our programs meet the entrepreneur where they are from “I have an Idea” to “I have traction and am ready to lift off and scale.”



Test Flight: Monthly pitch practice program. [1st Tuesday of the month, 8:30 - 9:30am.]



Itineraries: Offers a chance for members of the First Flight community and broader innovation ecosystem to learn about the work of early-stage science-focused companies. [3rd Tuesday of the month, 12 - 1pm.]



Talking Shop: An interactive open house to bring together committed experienced entrepreneurs with design and prototyping expertise with budding startups, entrepreneurs, or small manufacturers. [2nd Tuesday of the month, 11:30am - 12:45pm.]

Navigators: Are seasoned executives, entrepreneurs, and scientists with rich business experience who want to give back to the entrepreneurial community.



Captain's Circle: Brings together small groups of non-competing entrepreneurs for monthly private discussions with peers, led by a professional facilitator. [4th Thursday of the month, 11:30am - 1pm]



Hangar6: Serious tools for serious people: Hangar6 is the Research Triangle's premier advanced prototyping and design assistance space.



LiftOff: Grant writing assistance with a proven track record of securing non-dilutive funding.



Propeller: Helps founders and entrepreneurs find the business value in new ideas.

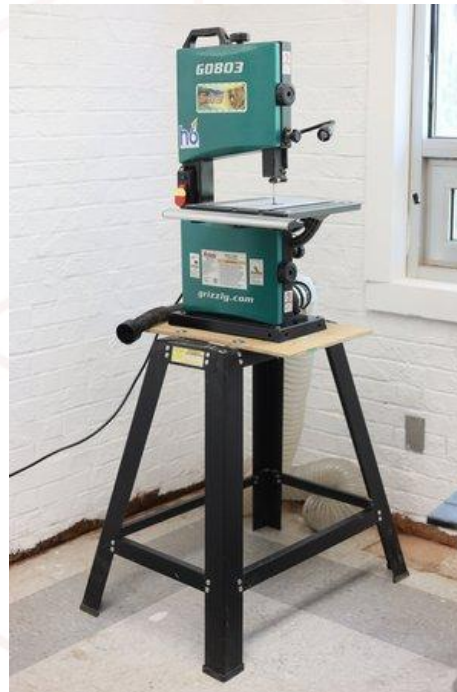
Wheels UP: A comprehensive science-focused accelerator. The overall strategy for Wheels UP is to work collaboratively with companies to target their needs through new product innovation.



FAST: To improve competitive grants and wins for non-dilutive funding through the SBIR and STTR programs

Hanger 6

Hangar6 aims to support entrepreneurs and startups who are developing high science, high impact, high technology prototypes in their path to commercialization through the development and fabrication of mechanical and electronic devices.



Signature Event: 2023 High Flyer Awards Luncheon

First Flight Venture Center is gearing up to host our
Third Annual High Flyer Awards Luncheon.

Our most anticipated event of the year, High Flyer Awards Luncheon is designated to celebrate and honor those companies and individuals who have contributed to **HIGH SCIENCE, HIGH IMPACT**, in our entrepreneurial ecosystem.



NOV. 17
2023

11:00 AM - 1:00 PM

Prestonwood
Country Club
300 Prestonwood Pkwy
Cary, NC 27513

Signature Ecosystem Events



First Flight Venture Center - Annual March Madness Open House. Watch the madness unfold, while networking with the ecosystem that supports the area R1 research university startup innovators



First Flight Venture Center - Boil, Brews & Band is an ecosystem-building event. Our goal is good food, good networking, live music, a cornhole challenge, and music by Hot Rooster.

Testimonials

*AthemBio's path wouldn't have been as seamless if it weren't for the support provided by First Flight Ventures. This organization has offered unparalleled resources to budding enterprises that develop groundbreaking solutions to solve global challenges. - **Sunil Mehta, CEO AthemBio***

*We at Hutchison PLLC have been a long-term sponsor of First Flight Venture Center for a variety of reasons. We believe that First Flight is an incredibly important building block for the entrepreneurial ecosystem in the Triangle and the State. It is the only accelerator in the Research Triangle Park working with tech, agtech, cleantech, biotech and medical device companies. It supports early and growing high impact companies in many ways—from low cost and flexible lab space to seasoned mentors to a robustly equipped maker lab to grant writing assistance. We have confidence that the companies we refer to First Flight will receive invaluable assistance and advice as they grow their businesses. - **Fred Hutchison, Founding Member, Hutchison PLLC***

Moving into First Flight was one of the best decisions I made when we started NALA. Being there was formative to who we are as a company. NALA Membranes was a resident at FFVC for four years and very early on we became part of the First Flight Family. Over that time NALA grew from an idea funded by NSF to an emerging CleanTech company supported by Venture Capital. We took advantage of First Flight programming and support opportunities that helped us build contacts, camaraderie, and experience that we needed. First Flight isn't fancy but it's functional, educational, and feels like home. - **Sue Mecham, CEO NALA Membranes**

*We routinely advise our RTP-based startups to consider locating their company at the First Flight Venture Center. First Flight provides a unique environment for companies as they move through research, product development, marketing and commercialization. First Flight is adaptable to each company's needs and provides programs that fill critical gaps such as rapid prototyping and grant-writing support. I will continue to highly recommend First Flight and look forward to our future collaborations. - **Eva R. Garland, PH.D., CEO, Eva Garland Consulting, LLC***

Signature Partnering Plans

PLATINUM PLUS

- Marquee sponsor on signature events and Programs
- Speaking Opportunity at Annual High Flyers
- Large Conference Room naming with logo on TV screen saver and Proximity registration system
- Marketing Material in Conference room
- Invitation to all demo day events
- 20 conference hours
- Recognition on all event print material, website, Impact Report
- Listing in bi-monthly newsletter - Wright Stuff on one Thought leader article quarterly
- First Right of refusal for Special events with high ranking official and federal agencies
- Curated session with agreed up FFVC Portfolio companies
- List of event attendees

\$50,000

PLATINUM

- Company logo on signature events and Programs
- Small Conference Room Naming with material on display
- Company name on Proximity Space
- Featured logo on website, newsletter, Eventbrite, Impact Report
- 20 Conference hours
- Opportunity for remarks at selected events
- Curated session with agreed upon FFVC Portfolio companies
- First right of refusal Special events with high ranking official and agencies
- Invitation to all demo day events
- Listing in bi-monthly newsletter - Wright Stuff with 2 featured thought leader articles.
- List of event attendees

\$25,000

Diamond

- Company logo on Signature Programs
- Small Conference Room Naming with material on display
- Company name on Proximity Space
- Featured logo on website, newsletter, Eventbrite, Impact Report
- 10 Conference hours
- Opportunity for remarks at selected events
- Curated session with agreed upon FFVC Portfolio companies
- First right of refusal Special events with high ranking official and agencies
- Invitation to all demo day events
- Listing in bi-monthly newsletter - Wright Stuff with one featured thought leader article.
- List of event attendees

\$15,000

GOLD

- Company logo on Signature Program or Event
- Featured logo on website, newsletter, Eventbrite, Impact Report
- Opportunity for remarks at selected events
- Invitation to all demo day events
- Listing in bi-monthly newsletter - Wright Stuff
- List of event attendees

\$10,000

Silver

- Company logo on Signature Program or Event
- Featured logo on website, newsletter, Eventbrite, Impact Report
- Opportunity to display
- Invitation to all demo day events
- Listing in bi-monthly newsletter - Wright Stuff
- List of sponsored event attendees

\$5,000

Ala Cart Plans

Itineraries Lunch Sponsorship	\$500	10 Opportunities Per Year
Test Flight Breakfast Sponsor	\$250	10 Opportunities Per Year
Captains Circle Lunch	\$2,500	10 Opportunities Per Year
Captains Circle Dinner	\$5,000	Held Quarterly
Thirsty Thursday Happy Hour Host	\$200	Weekly Except Holidays

Other Ways to help



Warm introductions from your network committed to entrepreneurial development



Share Resources - i.e regional event tickets with FFVC to help us and our founders network



Be a Speaker/Subject Matter Expert and refer those in your network to who can share expertise with a startup founder.



FIRST FLIGHT
VENTURE CENTER

Interested in partnering?

Contact:

Andrea Conner

Director Ecosystem Development

Aconner@ffvcnc.org

(919)455-6702

